



**Arayco**<sup>®</sup>  
MASTERS IN  
CABLE MANAGEMENT



## **TRAYCO / MASTERS IN CABLE MANAGEMENT**

- 4.....WE PUSH YOUR COMPETITIVITY TO A HIGHER LEVEL
- 6.....HISTORY
- 8.....INNOVATION
- 12.....PARTNERSHIP
- 14.....RANGE / FINISHING / INDUSTRIES
- 16.....FLEXIBILITY

**We are Trayco**  
**We push your competitiveness**  
**to a higher level through:**



## Innovation

**Providing tailor-made solutions, professional advice and customer-made products.**

Trayco's strength lies in producing and innovating cable support systems, but we do more than that. Through partnerships with our clients, we examine the right products and guarantee the safety and efficiency of the installation. This not only provides you with professional advice, but also saves you time and money and guarantees a custom-made project. To meet your needs, we'll even produce tailor-made solutions for your projects.



## Partnership

**Creating a win-win situation by finding the best solution together with our customers.**

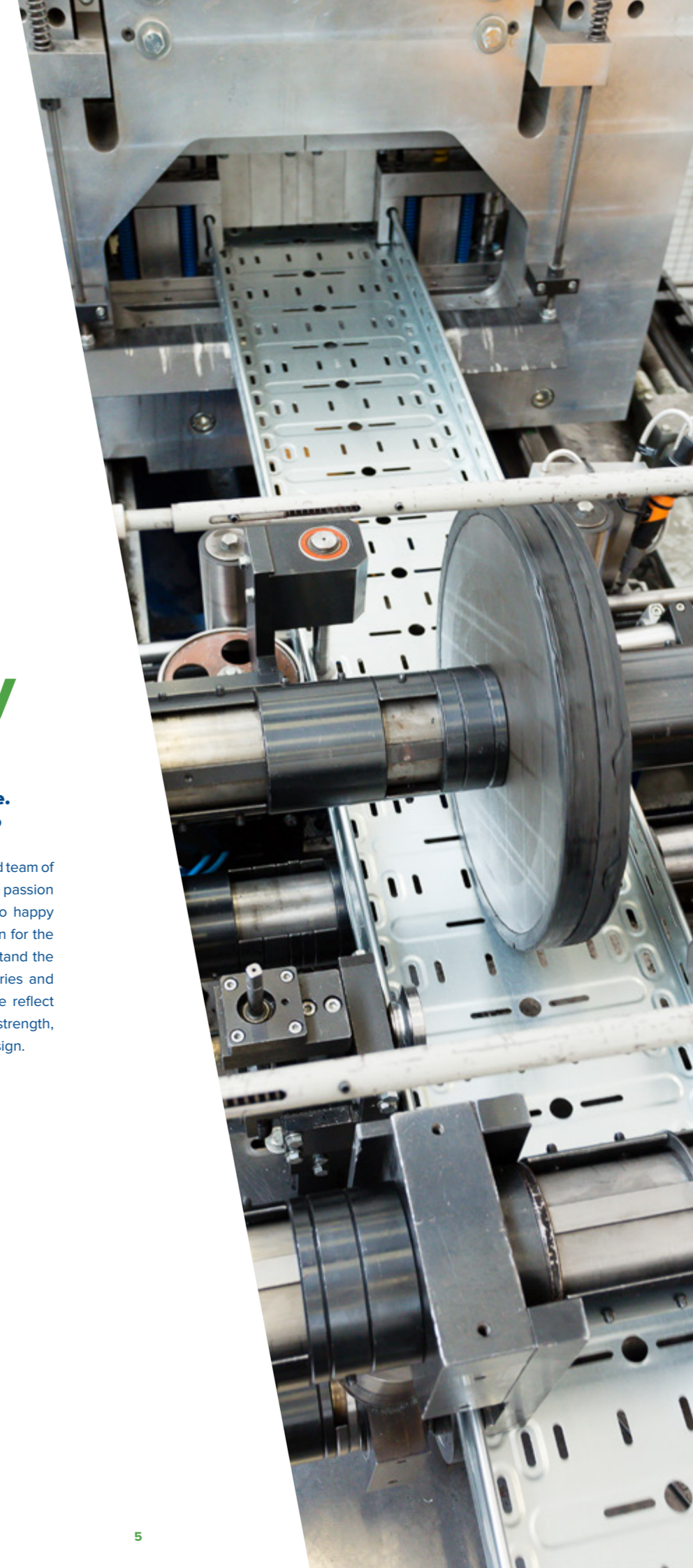
At Trayco, we strive to deliver the service that your projects deserve. We stand out thanks to our role as an advisor and guide throughout the entire installation process, with special attention for your professional needs. From development until delivery, it all happens within our organization, which enables us to adapt to your requirements. Competitive products, a large stock – 12.000m<sup>2</sup> - and an excellent technical and commercial service will grant your company the support it deserves.



## Flexibility

**It's a competitive world out there. We know speed and flexibility go hand in hand.**

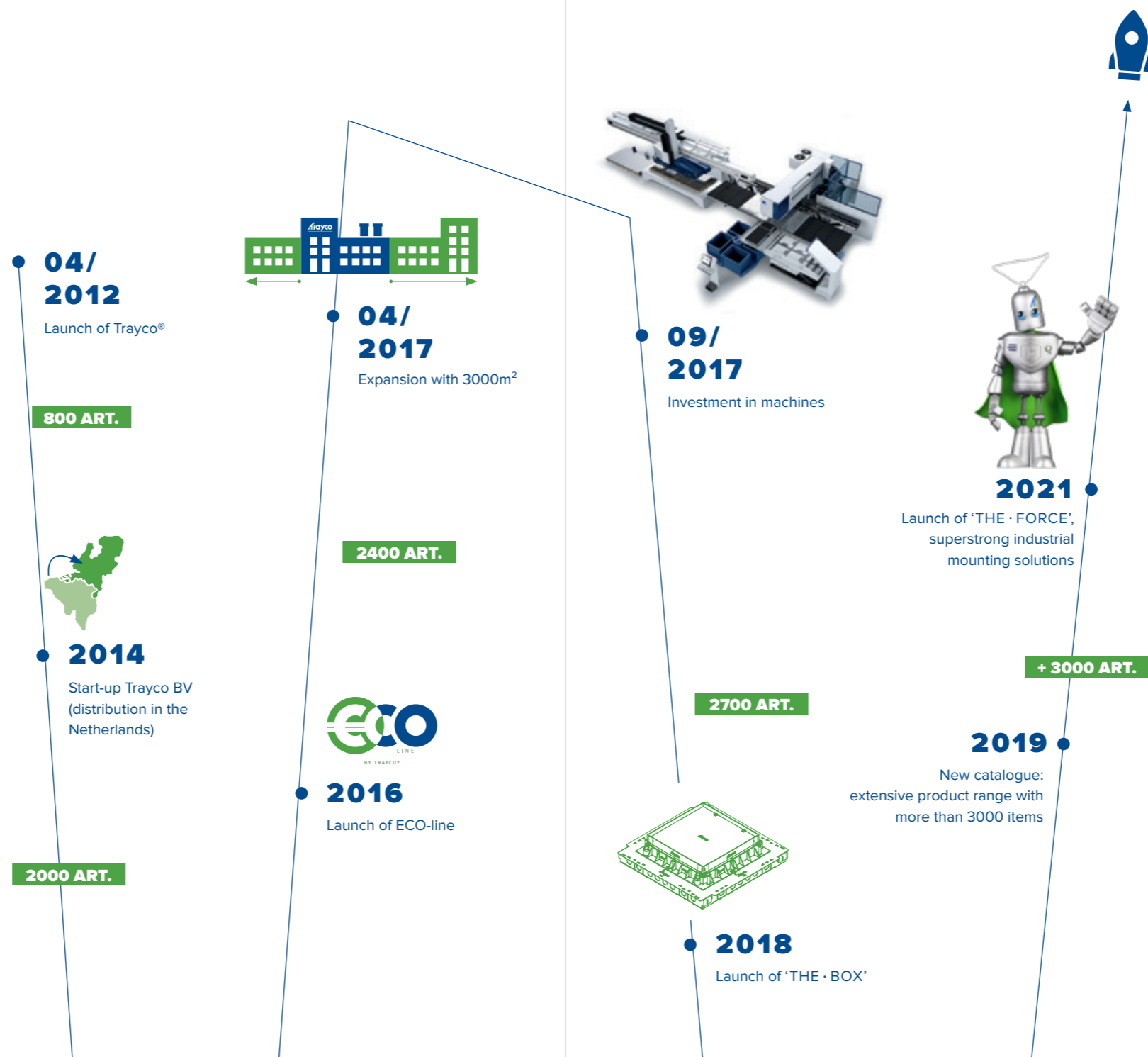
Over the last 10 years, we've grown into a solid team of over 30 motivated members. Our drive is our passion for the industry, a cliché that we're only too happy to confirm. Our know-how about and passion for the products are our biggest assets. We understand the importance of quality products, swift deliveries and an excellent customer service. Together, we reflect on all aspects of your installations, product strength, safety, cost-efficiency, fast assembly and design.



# Trayco, a historical partner you can rely on

Trayco is living proof of the fact that a strong family company can distinguish itself on the market of cable support systems. Geert Ballet and Pieter Tsjoen founded our enterprise in 2012, with the construction of a 5.000m<sup>2</sup> production unit in Oudenaarde. Steven Vergalle joined the team in 2015. The trio has acquired respectively 24, 20 and 36 years of experience in the sector and couple their energy and gusto for business to an advisory role for each project.

The enterprise goes back much further than 2012 though. Trayco is the result of many years of experience and knowledge within a strong family group. The seeds were already sown in 1950, when Pieter's grandfather founded a sheet metal works. It was to be his first company in a series of many in the sheet metal processing sector. In 1982, the firm ventured into the cable support systems sector. The company was run by Steven with Geert Ballet at the helm as operational director. During this period Pieter Tsjoen set up Vento, a worldwide manufacturer of accessories for air channeling. After a couple of twists and turns, Steven, Geert and Pieter were reunited by their entrepreneurial spirit and passion for the sector at Trayco. Today, CEO Geert Ballet is responsible for the day-to-day management.



# Innovating and advising, it's in our DNA.

Over the years, our experience and drive have won us the trust of major players in a short time frame, at home and abroad. Our policy of continuous investments and our thrive for innovation have resulted in a range of over 3.000 products, with an annual turnover of over 10 million and premises exceeding 12.000m<sup>2</sup>, with more projects in the pipeline.

“OUR EAGERNESS AS ENTREPRENEURS AND OUR KNOW-HOW IN THE FORM OF PERSONAL PROJECT ADVICE GUARANTEE UNPRECEDENTED ADDED VALUE IN THE SECTOR”  
- GEERT BALLET, CEO TRAYCO



## The power of innovation

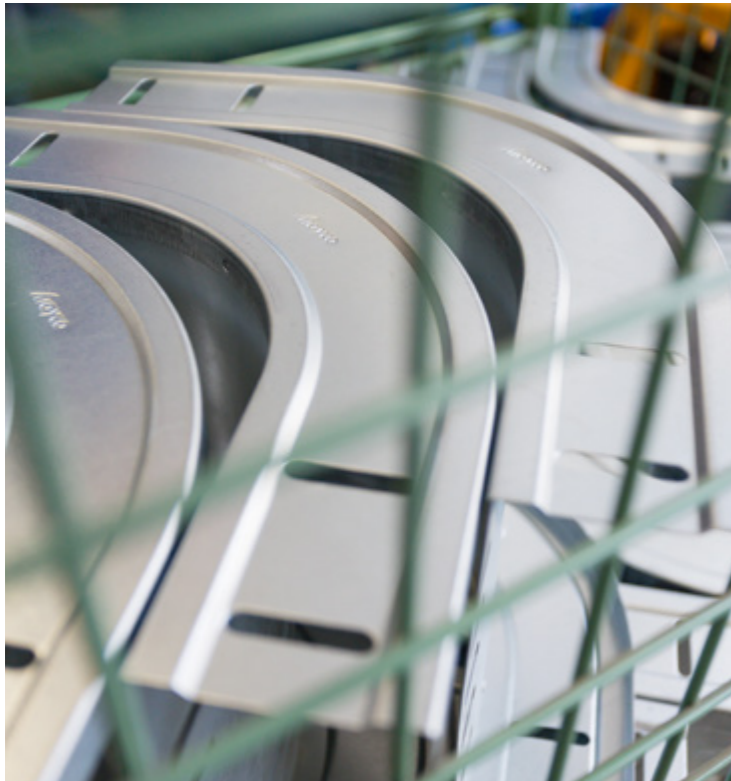
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**Innovation**





## A partner you can rely on

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# The importance of flexibility

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**+ 35**  
EMPLOYEES

**+ 3.500**  
TYPES OF PRODUCTS

**+ 4.000.000**  
STOCK VALUE

**+ 10.000.000 m**  
OF CABLE TRAYS SOLD

**+ 25.000.000**  
ACCESSORIES SOLD



total cost of ownership



technical assistance



produced in Belgium



foreign partners



large stock



fast delivery

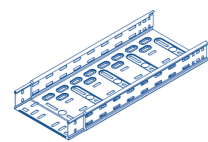


# Range

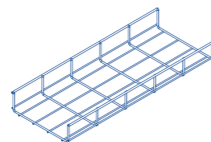
**Made in Belgium,  
it's a label that we wear with pride.**

Our continuous investments and state of the art production facility enable us to produce high end cable support systems. Our range is, modestly speaking, more than complete. Fire resistant cable trays with patented i-profiles, easy-to-install

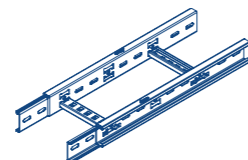
mesh trays, interlocking cable ladders, non-flame propagating floor systems, ... We are a one-stop supplier for all your cable support needs. Combine that expertise with our driven team, and we proudly dare to call ourselves masters in cable management.



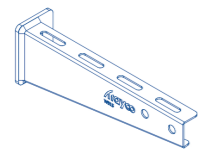
**CT** • CABLE TRAYS



**MT** • MESH TRAYS



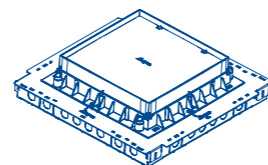
**CL** • CABLE LADDERS



**MS** • MOUNTING SYSTEMS



**WM** • WIRE MOUNTING



**FS** • FLOOR SYSTEMS



**TAILOR MADE**



**FR** • FIRE RESISTANT

# Finishing



**PG** PRE GALVANIZED



**DC** HOT DIP



**UG** ULTRA GALVA



**EG** ELECTRO GALVANIZED



**SS** STAINLESS STEEL



**DU** DUPLEX



**CO** POLYESTER COATING

# Industries



**Tertiary Market**



**Industrie**



**Infrastructure**



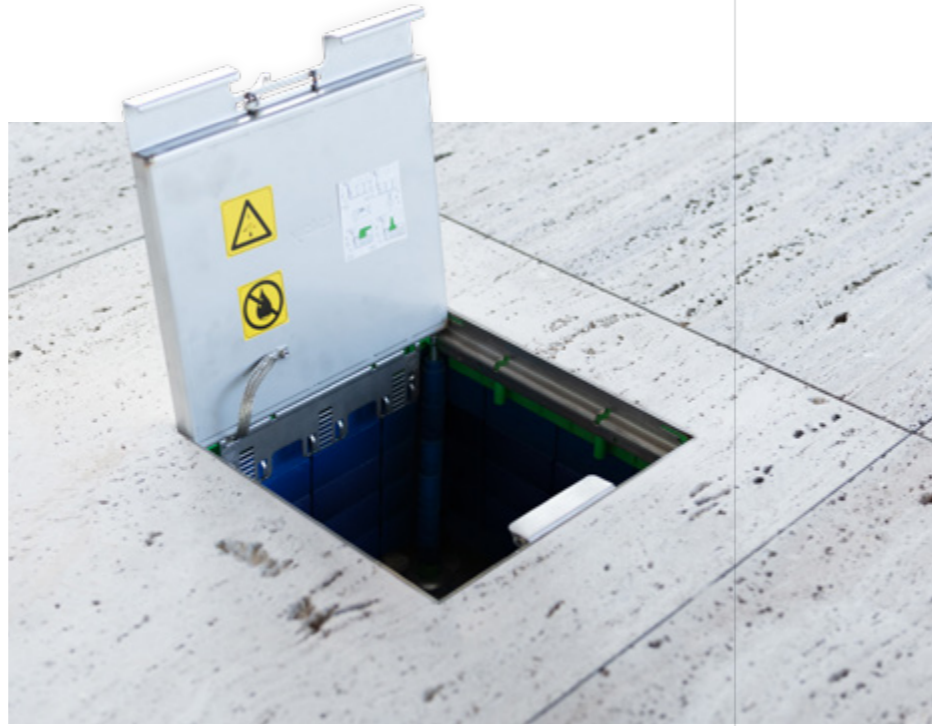
**Public Sector**



**Healthcare & Research**



**Solar**





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